

#### BRANDYWINE CONSERVANCY

RADNOR HUNT RACES RACING FOR OPEN SPACE

May 17, 2025 Radnor Hunt - Malvern, PA RadnorHuntRaces.org

### About Radnor Hunt Races

With everything from amazing tailgates, fancy hats and bow ties to the parade of antique carriages and thoroughbreds racing for the finish, Radnor Hunt Races is a day filled with elegance, excitement, and fun. Race day is about steeplechase racing, it's about fashion, and it's about tradition! Most importantly, it's about 10,000 friends and family supporting the protection of open space and clean water in our region.



### **Brandywine Conservancy**

In 1980, then Race Chair and philanthropist Elizabeth "Betty" Ranney Moran and conservationist and Brandywine Conservancy founder George "Frolic" Weymouth formed the partnership between the Races and the Conservancy as the race's sole beneficiary, highlighting the connection between equestrian pursuits and open space.

Since then, net proceeds from corporate tents and sponsorships; tent and tailgate reservations; and souvenir, program, and ad sales have supported the Conservancy's land and water protection efforts.

To date, the Race for Open Space has raised more than \$5.5 million in support of the Conservancy's open space and clean water programs and over 70,000 acres are permanently protected, including the Radnor Hunt racecourse itself and the surrounding lands.



### **Race Day Activities**

- Opening Ceremonies
- Youth Pony Races
- Sidesaddle Race
- Thoroughbred Races
- Antique Carriage Parade
- Fox Hounds Parade
- Tailgate Competition
- Fashion Competition

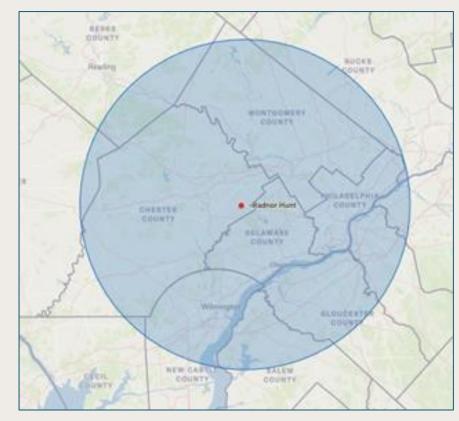


### **Race Day Attendees**

### Overall

Steeplechase attendees are well-educated and affluent, with more than 90% of race fans having a college, graduate, or professional degree and 72% having incomes of over \$100,000 per year.

(Steeplechase Study, Center for Spectator Sport Research at the University of MA, Amherst, 2017)



### Local (from 2024 Races)

- 88% of attendee sales came from the Philadelphia metro area.
- About 46% of attendees returned from the 2023 Radnor Hunt Races.

### Audience Reach

#### Website

RadnorHuntRaces.org saw close to 14,000 unique user visits and over 30,000 website views in 2024.

#### Social

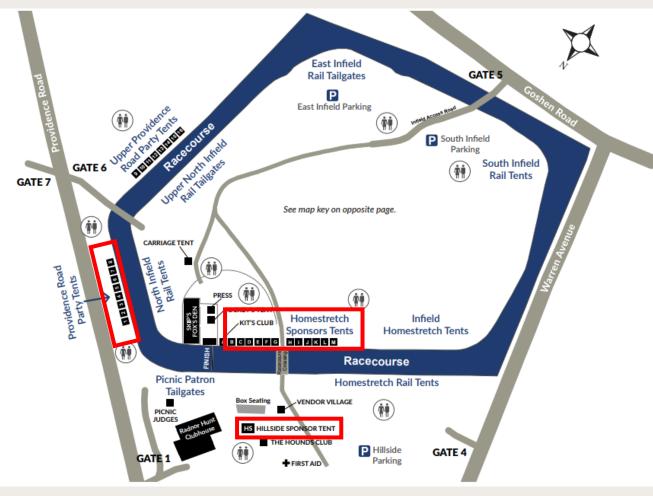
Over 100 posts were created across Radnor Hunt Races Facebook and Instagram between January and June 2024. From those, more than 570,000 impressions were made and over 20,000 users engaged with those posts.

### Emails

Six dedicated emails were sent out to the Radnor Hunt Races distribution list with over 3,600 unique email addresses.

Radnor Hunt Races was featured in more than ten Brandywine event emails, which reached over 30,000 unique contacts.

### The W. Burling Cocks Memorial Racecourse



Nestled in the rolling hills of Malvern, Chester County, lies a picturesque parcel of land that is home to Radnor Hunt and the annual Radnor Hunt Races.

2024 Radnor Hunt Races Event Map

### Sponsor Tent Levels Premium

Recognition	\$75,000 Presenting	\$50,000 Gold	\$25,000 Silver	\$15,000 Bronze	Race Day	\$75,000 Presenting	\$50,000 Gold	\$25,000 Silver	\$15,000 Bronze
Acknowledgement on RHR website	Х	Х	Х	X Full-color ad in the	Full page; inside front	Full page; back cover	Full page; one of the first five pages	Full page	
Acknowledgement in dedicated event eBlasts	Х	Х	Х	Х	race program	cover	30' x 45' tent	of ad section	
Inclusion in Press Release (if signed by February 2025)	Х	х	Х	Х	Tent Size Tent location (see Hillside Sponsor Tent and Homestretch Sponsor Tent outlined on previous page event map)	40' x 50' tent Premium location on hillside, closest to club	Premium location on hillside	30' x 30' tent Premium location on hillside	30' x 30' tent Premium location above crosswalk, overlooking the Finish line, closest to Stewards' Tower
Social Media mentions (before and after Races)	Х	Х	Х	Х					
Acknowledgment in the Brandywine Conservancy Annual Report	Х	х	Х	Х	Admissions	250 ribbons 125 parking	200 ribbons 100 parking	150 ribbons 75 parking	120 ribbons 60 parking
Кероп					Corporate banner hung on Stewards' Tower	Х	Х		
					Corporate banner hung along the rail	Х	х	Х	Х

\*including but not limited to the above benefits. Please contact us for full list of Sponsor Tent benefits. Please note, prices do not include processing fees.

### Sponsor Tent Levels Supporting

Recognition	\$10,000 Supporting (6 available)	\$7,500 Supporting (7 available)	\$5,000 Supporting (5 available)	
Acknowledgement on RHR website	Х	Х	Х	
Acknowledgement in dedicated event eBlasts	Х	Х	Х	
Inclusion in Press Release (if signed by February 2025)	Х	Х	Х	
Social Media mentions (before and after Races)	Х	Х	Х	
Acknowledgment in the Brandywine Conservancy Annual Report	Х	Х	Х	

Race Day	\$10,000 Supporting (6 available)	\$7,500 Supporting (7 available)	\$5,000 Supporting (5 available)	
Full-color ad in the race program	Full page	Half page	Half page	
Tent Size	30' x 30' tent	20' x 20' tent	20' x 20' tent	
Tent location (see Homestretch Sponsor Tent and Providence Road Party Tent outlined on previous page event map)	Premium location above crosswalk, overlooking the Finish line	Location below crosswalk overlooking the Final Stretch	Location along Providence Road	
Admissions	100 ribbons 50 parking	70 ribbons 35 parking	50 ribbons 25 parking	
Corporate banner hung along the rail	Х	Х	Х	

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# Race Day Sponsorships

<b>Picnic Area</b> <i>\$10,000</i>	Includes signage in the Picnic Area, banner along the homestretch rail, name included in race day announcements, full-page color ad in the race day program, and two rail picnic spots.
<b>Owners, Trainers, Riders,</b> and Officials Hospitality \$7,500	Includes signage in the Owner, Trainer, Rider and Officials tent, banner on the homestretch rail, name included in the race day announcements, half-page color ad in the race day program, and two tickets to all-inclusive Skip's Fox's Den.
Skip's Fox's Den Hospitality Tent \$7,500	Includes signage in Skip's Fox's Den tent, banner on the homestretch rail, name included in the race day announcements, half-page color ad in the race day program, and two tickets to all-inclusive Skip's Fox's Den.
<b>Paddock</b> <i>\$7,500</i>	Includes banner on the rail near paddock, name included in race day announcements, half-page color ad in the race day program, and two tickets to all-inclusive Skip's Fox's Den.
Winner's Circle \$5,500	Includes signage in the Winner's Circle, name included in race day announcements, half-page color ad in the race day program, and one Traditional Box (with four patron ribbons and two parking passes).
<b>Troop 78 Parking</b> \$5,000	Includes signage at each parking gate entrance, name included in race day announcements, half-page color ad in the race day program, and one Traditional Box (with four patron ribbons and two parking passes).
Winning Owners, Trainers, and Riders Gifts \$2,500	Includes banner on the homestretch rail, name included in race day announcements, and half-page color ad in the race day program.

\*selection of giving options listed above. We are happy to create or customize any package to fit your needs. Please contact us for further information.

# Race Day Sponsorships

Jockey Tents \$2,500	Includes signage in the Jockey tents near the Stewards' Tower, banner along the homestretch rail, name included in race day announcements, and half-page color ad in the race day program.				
Jump Banner \$2,500	Includes banner on one out of six possible jumps, name included in race day announcements, and half-page color ad in the race day program.				
Stables Hospitality \$1,750	Includes banner on the homestretch rail, and name included in race day announcements and race day program.				
<b>Pony Race</b> \$1,500	Includes name on saddle cloths, banner on the homestretch rail, and name included in race day announcements and race day program.				
Side-Saddle Race	Includes name on saddle cloths, banner on the homestretch rail, and name included in race day announcements and race day program.				
<b>Carriage Parade</b> \$1,500	Includes banner on the homestretch rail and name included in race day announcements and race day program.				
Horse Care \$500+	Includes name included in race day announcements and race day program.				

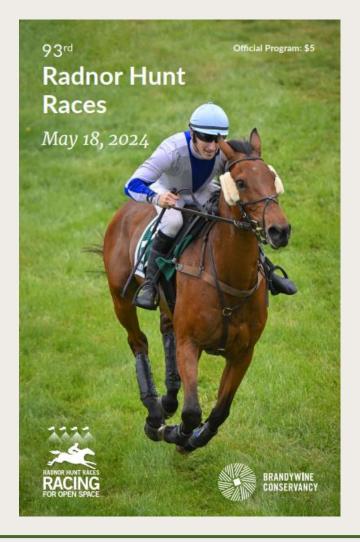
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# **Advertising Opportunities**

Race Day Program Ads \$500 for full-page color ad \$350 for half-page color ad

### **Advertising Package**

- \$1500 for banner on the homestretch rail,
  - name to be included in race day announcements, and
  - half-page color ad in race day program



The Radnor Hunt Races offers an unparalleled opportunity to promote your brand, entertain clients, and support the protection of our region's precious natural resources.

#### For more information:

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